

Reedsburg Area Medical Center
2000 North Dewey Avenue
Reedsburg, WI 53959
(608) 524-6487

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Sauk
Analysis Area: Southern (1)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ¹		Volume Group ⁴		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	57.9%	57.4%	1.01	55.2%	1.05	50.4%	1.15	50.5%	1.15
Obstetrics	32.5%	39.6%	0.82	41.3%	0.79	30.6%	1.06	25.5%	1.28
Pediatrics	. %	48.0%	.	46.0%	.	22.2%	.	. %	.
Total hospital	52.1%	55.9%	0.93	54.7%	0.95	47.3%	1.10	45.3%	1.15
Average Census (Patients)									
Adult medical-surgical	16.8	30.4	0.55	31.2	0.54	16.9	0.99	14.6	1.15
Obstetrics	1.6	3.9	0.42	4.1	0.39	1.8	0.91	1.3	1.28
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.1	0.00	0.0	.
Total hospital	19.8	55.4	0.36	54.3	0.36	23.1	0.86	17.2	1.15
Average Length of Stay (Days)									
Adult medical-surgical	3.2	3.9	0.82	3.7	0.87	3.4	0.96	3.4	0.94
Obstetrics	2.5	2.4	1.03	2.0	1.22	2.3	1.08	2.5	0.99
Pediatrics	.	2.4	.	3.1	.	2.1	.	.	.
Total hospital	3.8	4.3	0.88	4.3	0.88	3.5	1.10	3.4	1.11
Surgical Operations									
Inpatient	634	1,424	0.45	1,694	0.37	639	0.99	653	0.97
Outpatient	1,735	3,187	0.54	3,961	0.44	2,057	0.84	2,032	0.85
Inpatient as % of all surgeries	26.8%	30.9%	0.87	30.0%	0.89	23.7%	1.13	24.3%	1.10
Outpatient Visits									
Non-emergency visits	47,660	75,046	0.64	108,040	0.44	46,302	1.03	47,564	1.00
Emergency visits	7,528	14,086	0.53	14,024	0.54	11,109	0.68	7,587	0.99
Full-time Equivalents (FTEs)									
Administrators	13.0	14.8	0.88	13.3	0.98	10.0	1.29	13.0	1.00
Nurses, licensed	64.0	160.1	0.40	172.9	0.37	78.8	0.81	61.1	1.05
Ancillary nursing personnel	15.5	54.3	0.29	44.8	0.35	25.5	0.61	13.9	1.11
All other personnel	169.8	384.2	0.44	462.2	0.37	202.3	0.84	170.1	1.00
Total FTEs	262.3	613.5	0.43	693.1	0.38	316.6	0.83	258.2	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.0	14.6	1.98	13.3	2.19	18.0	1.61	29.5	0.98
Nurses, licensed	142.8	157.9	0.90	172.8	0.83	141.5	1.01	138.9	1.03
Ancillary nursing personnel	34.7	53.6	0.65	44.8	0.77	45.8	0.76	31.7	1.09
All other personnel	378.9	378.9	1.00	462.1	0.82	363.5	1.04	386.5	0.98
Total FTEs	585.4	605.0	0.97	692.9	0.84	568.9	1.03	586.6	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	38	Health maintenance		Beds set up and staffed	2	Bassinets	2
Discharges	1,980	organization (HMO)	Yes	Discharges	47	Total births	245
Inpatient days	7,223	Preferred Provider		Inpatient days	382	Newborn days	526
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	29	1,896	6,127	57.9%	16.8	3.2
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	5	241	593	32.5%	1.6	2.5
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	4	90	503	34.5%	1.4	5.6
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	2	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	13	0	13.0	Radiological services personnel	9	5	12.7
Physicians and dentists	5	1	5.5	Occupational therapists	2	0	2.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	30	36	52.7	Physical therapists	3	0	3.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	0	3.0
Licensed practical nurses	7	6	10.3	Recreational therapists	0	2	1.1
Ancillary nursing personnel	10	7	15.5	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	1.3
Nurse Practitioners	0	3	0.9	All other health professionals	23	10	30.4
Medical records personnel	10	5	13.9	All other personnel	61	41	79.3
Pharmacy personnel	0	0	0.0				
Clinical laboratory personnel	9	9	16.6	TOTAL	186	127	262.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$39,384,907	Cash and cash equivalents	\$5,973,244	Current liabilities	\$3,341,010
Less deductions	15,400,042	Net Patient receivables	3,902,706	Long-term debt	10,088,000
Net patient revenue	23,984,865	Other receivables	0	Other liabilities	0
Plus other revenue	367,400	Land, bldgs and equip: Net	15,039,922	Subtotal	13,429,010
Total revenue	24,352,265	Other assets	3,374,996		
Less expenses	23,593,494			Unrestricted fund balance	14,861,858
Nonoperating gains/losses	214,598	Total Assets	\$28,290,868	Total liabilities & fund balance	\$28,290,868
Net Income	\$973,369			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$15,530,267]	39.4%	41.7%	0.95	39.1%	1.01	46.7%	0.85	39.1%	1.01
Medical Assistance [\$2,522,626]	6.4%	9.0%	0.71	6.6%	0.96	7.5%	0.85	5.6%	1.13
Commercial [\$19,978,763]	50.7%	43.2%	1.17	48.4%	1.05	39.8%	1.27	52.1%	0.97
All other [\$1,353,251]	3.4%	6.1%	0.56	5.9%	0.59	6.0%	0.58	3.1%	1.12
Deductions as % of Total Gross Patient Revenue									
Medicare [\$9,367,593]	23.8%	23.7%	1.00	20.4%	1.17	25.5%	0.93	22.8%	1.04
Medical Assistance [\$1,764,705]	4.5%	6.0%	0.75	4.2%	1.06	4.6%	0.98	3.3%	1.36
Commercial [\$3,912,465]	9.9%	9.4%	1.06	10.8%	0.92	5.6%	1.78	9.8%	1.02
Charity care [\$355,279]	0.9%	1.2%	0.75	1.3%	0.68	1.0%	0.88	1.0%	0.89
All other [\$0]	0.0%	1.4%	0.00	1.2%	0.00	0.6%	0.00	0.5%	0.00
Total deductions [\$15,400,042]	39.1%	41.7%	0.94	38.0%	1.03	37.3%	1.05	37.3%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.5%	5.1%	0.30	9.2%	0.16	3.8%	0.40	1.7%	0.88
Net gains/losses as % of net income	22.0%	5.3%	4.16	11.7%	1.89	11.2%	1.97	42.6%	0.52
Expenses as % of Total Expenses									
Salary/fringe benefit[\$12,820,995]	54.3%	47.8%	1.14	50.0%	1.09	53.6%	1.01	53.3%	1.02
Supplies and services[\$8,053,331]	34.1%	40.5%	0.84	39.1%	0.87	33.6%	1.02	35.7%	0.96
Capital component [\$2,259,849]	9.6%	8.7%	1.10	8.2%	1.17	9.5%	1.01	8.9%	1.08
Bad debt [\$459,319]	1.9%	3.0%	0.65	2.7%	0.72	3.4%	0.58	2.2%	0.90
Fiscal Statistics									
Operating margin	3.1%	6.1%	0.51	5.4%	0.57	3.7%	0.85	2.5%	1.26
Total hospital profit margin	4.0%	6.4%	0.62	6.1%	0.65	4.1%	0.96	4.2%	0.94
Return on equity	6.5%	10.0%	0.65	11.5%	0.57	5.3%	1.25	7.0%	0.94
Current ratio	3.4	2.5	1.35	2.3	1.49	3.3	1.03	2.8	1.20
Days in net patient accounts receivable	59.4	57.8	1.03	62.7	0.95	59.9	0.99	.	.
Average payment period	54.9	52.6	1.04	52.0	1.06	47.3	1.16	67.9	0.81
Equity financing	52.5%	56.2%	0.93	48.3%	1.09	59.7%	0.88	49.4%	1.06
Long-term debt to equity ratio	0.7	0.5	1.43	0.8	0.89	0.4	1.73	0.7	0.91
Times interest earned	2.3	5.0	0.47	4.6	0.51	2.9	0.81	2.7	0.86
Total asset turnover	0.9	0.9	0.98	0.9	0.96	0.8	1.13	0.8	1.08
Average age of plant: years	8.3	9.5	0.87	10.3	0.81	8.7	0.95	7.8	1.07
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	8.5%	.
Output gross rev (% of total gross pt. rev)	59.4%	44.1%	1.35	43.8%	1.36	57.7%	1.03	60.5%	0.98
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,902	\$7,870	0.62	\$8,404	0.58	\$5,155	0.95	\$4,648	1.05
Inpatient net revenue per day	\$1,399	\$1,834	0.76	\$1,902	0.74	\$1,472	0.95	\$1,338	1.05
Outpatient net rev per visit	\$266	\$343	0.78	\$247	1.08	\$328	0.81	\$258	1.03